



Jack H. Hinshaw ~ Curriculum Vitae

I. CURRENT POSITIONS AND ACTIVITIES

A. Northwest Direct LLC, an aka of NWDir.com LLC
Managing Member (CEO), Chairman and Founder
6234 138th Ave NE - #193 - Redmond, WA 98052-4532
office: 425-861-1974, cell: 425-503-1900, fax: 206-629-7751
Skype ID: jackhinshaw - Conference Line: 712-432-0080, PIN 700513
Trading: petroleum products, lumber products, steel scrap, special projects
web: www.nwdir.com / e-mail nwd@nwdir.com / jackhinshaw@nwdir.com

B. **M/Y Endeavor** ~ a Fractional Interest Yacht partnership

C. **Real Estate Investments ~ Washington and Mexico.**

II. EDUCATION SPECIAL TRAINING AND SKILL DEVELOPMENT

A. **Universities of Washington and Hawaii** - Construction Management

B. **Licensed Real Estate Broker** ~ Washington State. Received waiver of customary 2 year requirement to become a Broker. Owned offices in Anacortes, San Juan Islands and Seattle area.

C. **Commercial Pilot with Instrument and Float Plane endorsements.**
Owned 7 aircraft. All but the first one were a business expense and actively used to show waterfront property and islands, travel between business entities and in customer relations in the U.S. Canada, Mexico and Alaska interior and north arctic coast.

D. **USCG recommendation 100 ton masters license** ~ Importer, charter service, yacht management, development of resident / fractional interest program on 300' and smaller vessels. Owner of vessels.

III. OCCUPATIONS and EMPLOYMENT

A. USCG Seaman at 16 ~ Quartermaster and deck hand on Anacortes - Sidney BC ferries. USCG Seaman at 20 ~ deckhand on Hawaiian Banker Seattle - Hawaiian Islands.

B. **Tutor** to Punahou high school students in Hawaii.

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- C. **Industrial Electric Ltd** – Honolulu: Steel Detailer detailing structural fitting for City of Honolulu commercial buildings.
- D. **Boeing Airplane Company** Seattle ~ SPEEA member ~ testing of titanium and other exotic metals. Worked on Government “controlled materials program.”
- E. **Corp of Engineers ~ Alaska Arctic:** As-built Inspector, Site Superintendent DEW Line sites on Arctic Coast
- F. **Corp of Engineers ~ Delta Junction Alaska:** Project Engineer on Atomic Power plant – structural design work.
- G. **High-rise buildings in Seattle and environs ~ Project Engineer.**

IV. COMPANIES OWNED and OPERATED ~ PREVIOUS POSITIONS HELD and PROJECTS COMPLETED.

- A. **Northwest Builders Co** ~ Custom Homes and light commercial work. Built custom homes in Bridle Trails and first home on waterfront at Newport Shores, Bellevue WA.
- B. LUMBER PRODUCTS MINI CONGLOMERATE: **Pioneer Shingle Co Inc, Pioneer Products Co, Bogachiel Cedar Products, Forks Cedar, Consolidated Cedar Company, Mt. Vernon reload facility, Inspection Services Inc.** ~ Mill inspections, provided certification and inspections and Claims Dispute Resolutions. Three SBA loans – 2 with bank participation, one direct with Government.
- C. **Ship Harbor Inn and Resort** – Motel, restaurant, lounge and meeting facilities ~ Purchased motel and a series of ‘rolling options’ on adjacent Ship Harbor property.
- D. **Hinshaw Properties Inc** ~ real estate brokerage; **Homefinders Inc** ~ commercial, industrial, residential, business opportunities, corporate relocation ~ Broker, Owner and Manager 8 locations
- E. **Hinshaw Yachts and Charters** ~ Yacht Dealerships for power and sailing yachts, importing, commissioning, outfitting, training, charter vessel operation Seattle and Anacortes Washington
- F. **Cruise Ship Condos** ~ Negotiated purchase of 300’ cruise ship and developed licensing, certifications, crewing and management, marketing and sale of suites on this and similar vessels.



- G. **Alaska Ship Brokers Alaska and Northwest US ~ Seattle Ballard area.** Negotiated for purchase. Did not buy but became Manager of Northwest Region with staff of sales people selling Limited Entry fishing permits, fishing vessels, packers, tenders and processors.
- H. **Cell-u-Rent ~ Cellular phone sales, rentals and installations.** Contracts with US West and Cellular One to provide phones, phone numbers and service. Developed the business and sold it for a profit.
- I. **Business Management consulting ~ Helping business in US and Canada** achieve profitability and solve problems. Volunteered time to the Small Business Administration.
- J. **Financial Services ~ purchase and enforcement of judgments**
- K. **Legal work Pro Se / Pro Per ~ Represented myself, judgment beneficiaries** and owned firms in Small Claims, District, Superior and Federal District Courts in Washington and California Southern and Northern Districts Courts.

V. **PROFESSIONAL ORGANIZATIONS, AFFILIATIONS and HONORARIUMS**

Rotary International - Anacortes, Seattle - Chairman Student Exchange Program
National Assn of Realtors
Nominated to "Who's Who in Real Estate"
Farm and Land Institute' creative financing and exchanges
National Association of Judgment Professionals (NAJP)
U.S. Small Business Administration (SBA) - ACE / SCORE Program (assisted firms entering export activities and performed preliminary investigations on SBS Loan Applications)
Associated General Contractors (AGC)
International Concatenated Order of Who Who" (lumbermen's Organization Home Builders Assn (HBA)
Anacortes Chamber of Commerce, Board Chairman
Chairman - Citizens Advisory Committee
Anacortes Convention and Visitors Bureau, Founding Chairman
Nominated "Man of the Year" - Kiwanis club
USCG Auxiliary
AOPA (Aircraft Owners and Pilots Assn)

VI **OBJECTIVES (From this CV it may seem I didn't know what I wanted to do for a living, or couldn't keep a job). Actually it is like building homes for sale. You build a home and sell it! I have been building businesses and selling them. Petroleum Trade**

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is here to stay. We will simplify Northwest Direct, develop more refinery direct sources with whom to work, and do a good job for a few good Buyers.
I learned early that my skills were in recognizing and developing investment and business opportunities and helping individuals achieve their potential. Projects involved Business Management, real estate, construction, finance and / or international trade. We identify investment and business opportunities, Develop a Business Development Plan, adapt policies and procedures, hire good people and stand back. When the development is complete other opportunities are waiting.

Northwest Direct LLC